

# ATTACHMENT 9



**Department of  
Civil Service**

## Subcontractors or Affiliates - "Health Maintenance Organizations Specifications for the New York State Health Insurance Program"

**INSTRUCTION: Prepare this form for each Subcontractor or Affiliate. For purposes of completing this form, Subcontractors include all vendors who will provide \$100,000 or more in Project Services over the term of the Agreement that results from these Specifications, as well as any vendor who will provide Project Services in an amount lower than the \$100,000 threshold, and who is a part of the Offeror's account team.**

**Offeror's Name:** Excellus Health Plan, Inc. (Blue Choice)

The Offeror:

is  
 is not

proposing to utilize the services of a Subcontractor(s) or Affiliate(s) to provide Project Services

**Subcontractor or Affiliate's  
Legal Name:** ProgenyHealth

**Business Address:** 450 Plymouth Road Suite 200  
Plymouth Meeting, PA 19462

**Subcontractor's Legal  
Form:**  Corporation  Partnership  Sole Proprietorship  
Other \_\_\_\_\_

As of the date of the Offeror's Proposal, a subcontract or agreement

has  
 has not

been executed between the Offeror and the subcontractor(s) or Affiliate for services to be provided by such subcontractor(s) or Affiliate(s) relating to the Project.

In the space provided below, describe the Subcontractor's or Affiliate's role(s) and responsibilities regarding Project Services to be provided:

Excellus Health Plan, Inc. partners with ProgenyHealth to manage Neonatal Intensive Care Unit (NICU) or special care nursery as a result of premature birth or medically complex condition.

**Relationship between Offeror and Subcontractor or Affiliate for Current Engagements:**  
(Complete items 1 through 5 for each client engagement identified)

1. Client: Excellus Health Plan, Inc.

2. Client Reference Name and Phone #: Nicholas Carbone  
(585) 399 - 6650

3. Project Title: Neonatal Intensive Care management

4. Project Start Date: January 2014

5. In the space provided below, Project Status:

Program currently active through 2/1/25.

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6. In the space provided below, describe the roles and responsibilities of the Offeror and Subcontractor or Affiliate in regard to the project identified in 3, above:

**Excellus Health Plan, Inc. partners with ProgenyHealth to manage Neonatal Intensive Care Unit (NICU) or special care nursery as a result of premature birth or medically complex condition. Case management services are also offered through the first year of the newborn's life.**

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**INSTRUCTION:** Complete the following chart listing any Subcontractors or Affiliates the HMO will employ to deliver a category of services to NYSHIP enrollees. A Subcontractor or Affiliate is a vendor with whom the HMO subcontracts to provide Program Services and incorporates as a part of the HMOs Program Team. If service is performed in-house by Contractor, indicate “self-administered” in appropriate column.

| Type of Service   | Name of Organization   | Contract Term and Renewal Dates   | Description of Subcontracted Services   |
|---|--|---|---|
| Mental Health and Substance Abuse Program Administration  | Services are provided in-house.  |   |   |
| Prescription Drug Benefit Administration:<br><br>Retail<br><br>Mail Order<br><br>Specialty Pharmacy | Express Scripts  | Contract with Express Scripts is effective January 1 <sup>st</sup> , 2016 and expires December 31 <sup>st</sup> , 2022.   | Drug claims adjudication and retail pharmacy network administration   |
|   | Express Scripts  | Contract with Express Scripts is effective January 1 <sup>st</sup> , 2016 and expires December 31 <sup>st</sup> , 2022.   | Mail-Order Management   |
|   | Wegmans  | Contract with Wegmans is effective until December 31 <sup>st</sup> , 2021.  |   |
|   | Accredo Specialty Pharmacy   | Contract with Accredo is effective January 1 <sup>st</sup> , 2016 and expires December 31 <sup>st</sup> , 2022.   | Specialty Pharmacy Management   |
|   | Noble Pharmacy<br><br>Onco360  | Contract with Noble is ongoing<br><br>Contract with Onco360 is ongoing  |   |
| Laboratory Services   | Services are provided in-house.  |   |   |
| Utilization Review  | Services are provided in-house.<br><ul style="list-style-type: none"> <li>- NICU admission (Progeny Health)</li> <li>- High cost radiology (eviCore)</li> <li>- Sleep Study (eviCore)</li> <li>- Cardiac (eviCore)</li> <li>- Devices (eviCore)</li> <li>- Radiation Oncology (eviCore)</li> </ul> | *We contract with ProgenyHealth for our NICU admissions. Progeny Health's contract expires on February 1, 2025.<br><br>Our eviCore contract was renewed and expires in July 31, 2023. | <ul style="list-style-type: none"> <li>- NICU admission (Progeny Health)</li> <li>- High cost radiology (eviCore)</li> <li>- Sleep Study (eviCore)</li> <li>- Cardiac (eviCore)</li> <li>- Devices (eviCore)</li> <li>- Radiation Oncology (eviCore)</li> <li>- Musculoskeletal (Joint, Nerve, Spine) Services as of July 31, 2023 completed by eviCore as well.</li> </ul> |

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|                                |  |  |   |
|--------------------------------|--|--|---|
|                                |  |  |   |
| Medical Necessity Reviews      | Services are provided in-house with the exception of NICU admissions, high cost radiology, sleep studies, cardiac devices and radiation oncology. All Appeals and grievances for utilization reviews that have exhausted the internal review process can utilize our external review process in which Excellus BCBS partners with Advanced Medical Reviews (AMR) for an external independent medical case review and utilization management program. | *We contract with Progeny Health for our NICU admissions. Progeny Health's contract expires on February 1, 2025.<br><br>Our eviCore contract was renewed and expires in 7/31/23. | <ul style="list-style-type: none"> <li>- NICU admission (Progeny Health)</li> <li>- Musculoskeletal (Joint, Nerve, Spine) Services</li> <li>- High cost radiology (eviCore)</li> <li>- Sleep Study (eviCore)</li> <li>- Cardiac (eviCore)</li> <li>- Devices (eviCore)</li> <li>- Radiation Oncology (eviCore)</li> </ul> |
| Communication Materials        | Services are provided in-house.  |  |   |
| Claims Processing              | Services are provided in-house.  |  |   |
| Call Center                    | Services are provided in-house.  |  |   |
| Benefit Card                   | Services are provided in-house.  |  |   |
| Other (list each and describe) |  |  |   |
| Health Survey                  | Rally Health   | The latest Rally Health agreement went into effect August 31, 2019 and runs its three year term through December 31, 2022.   | Health Survey determines the “Rally Age” triggered from behavioral questions that drive a personalized experience for the user  |
| Worksite Wellness              | Wellness Programs with Value (WPV)   | Ongoing.   | Preventative screenings and health education programs.  |
| High Complexity Imaging        | eviCore (formerly known as Care Core National).  | Our eviCore contract was renewed and expires in 7/31/23.   | Manage high complexity imaging services   |
| Telemedicine                   | MDLIVE, Inc.   | 3/1/19 – 3/1/22  | Remote delivery of healthcare services and clinical information using electronic technology such as a telephone or videoconferencing via a smartphone, computer or tablet.  |